


Delivering a new supplier to serve your lab

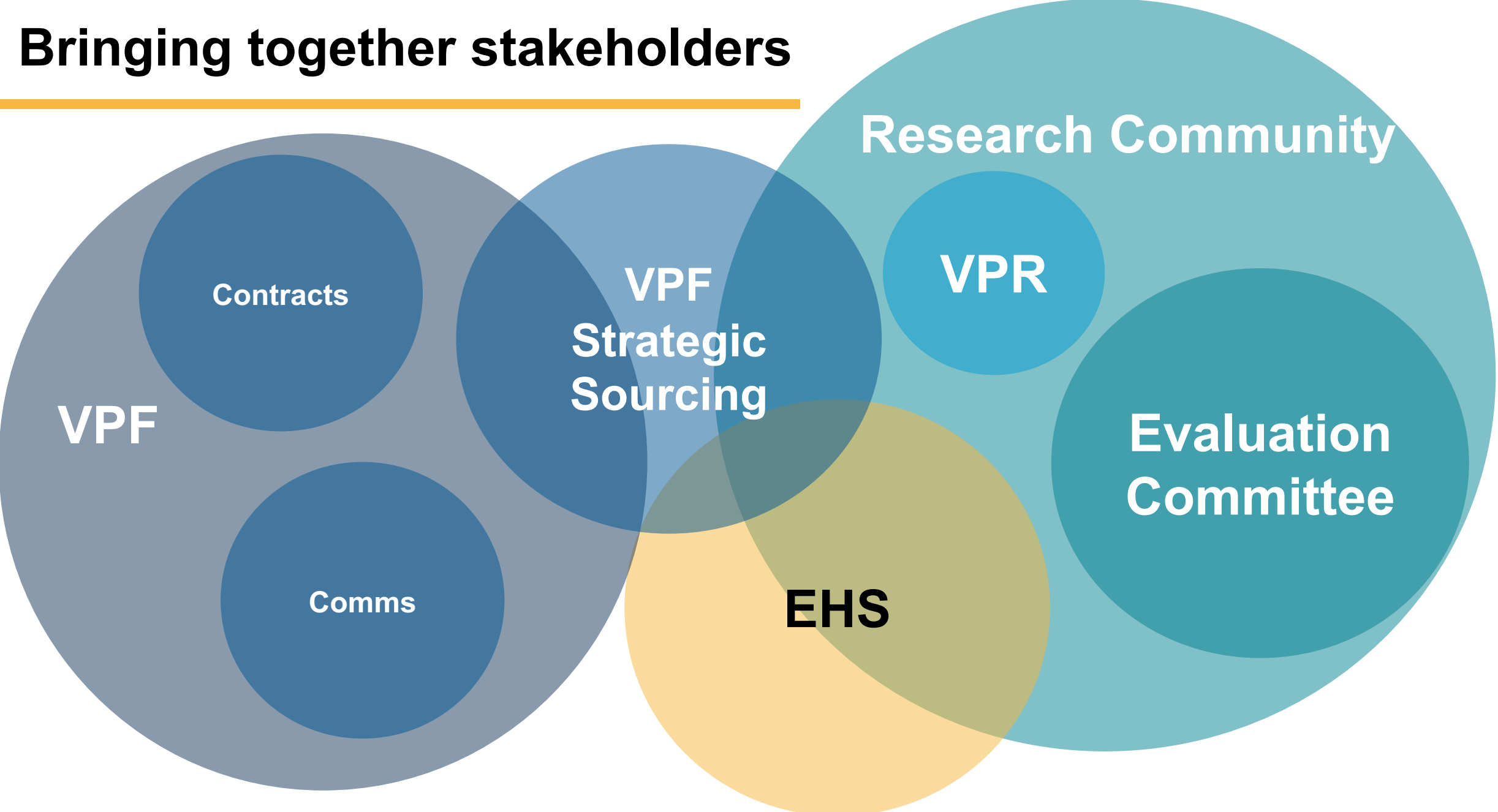


*Working together to source and onboard
Linde Gas & Equipment as a new Preferred*
packaged gas supplier for MIT labs*

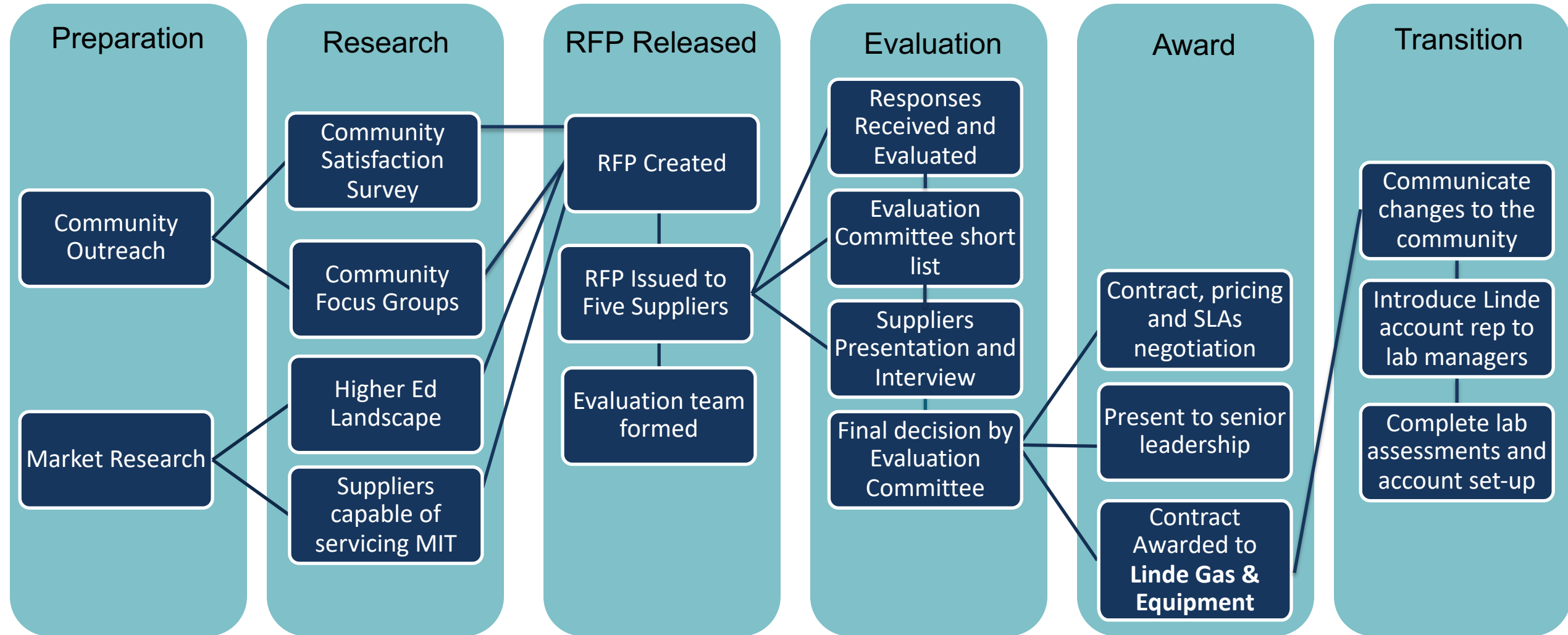


* **Preferred Suppliers** are selected through a formal sourcing process. These suppliers have multi-year contracts in place with MIT that feature negotiated pricing, terms, and service levels.

Bringing together stakeholders



Collaborative decision making



What's Next?

- Return your Airgas Cylinders!
- Work with your EHS coordinator to identify Airgas cylinders that are listed in your inventory report but are not physically present in your lab
- Continue to provide feedback

Jim Bagley

VPF Strategic Sourcing Analyst

jbagley@mit.edu

Chris Hindle

Linde Gas & Equipment Account Rep

chris.hindle@linde.com

Al Bell

Linde Gas & Equipment Account Rep

henry.bell@linde.com

